

FY2011 Appropriations Request Form

Office of Congresswoman Jackie Speier
211 Cannon House Office Building
Washington, D.C. 20515
Phone: 202/225-3531
Fax: 202/226-4183
Website: www.speier.house.gov

Individuals/Organizations must respond to all questions on the form. Incomplete proposals will not be considered.

All appropriations project requests will be presented to and evaluated by the 12th Congressional District's Citizens Oversight Panel, made up of community leaders. **This year's panel meetings will be held on February 26, March 5 and March 12, 2010 in the 12th Congressional District.** Appointments to appear before the panel must be made through Cookab Hashemi, Chief of Staff, at 202/225-3531 or via email, Cookab.Hashemi@mail.house.gov.

IMPORTANT NOTE: All information provided on this form and any supporting documents will be made available to the public on the Congresswoman's website.

**DEADLINE: Forms are due by Friday, February 12, 2010
@ 6:00 p.m. (P.S.T.)/9:00 p.m. (E.S.T.). Project requests submitted after that
date will not be considered.**

Date Submitted:
February 11, 2010

Project Name:
San Mateo Allied Health Career Advancement Academy

Individual/Organization: San Mateo County Community College District is the grantee organization and is located in the 12th Congressional District.

Amount Requested:
\$998,423

Appropriations Bill/Account/Relevant Authorization law/bill/status

Bill: Labor-HHS-Education; Agency: Department of Labor; Account: Employment and Training Administration (ETA) – Training & Employment Services (TES)

Local Contact:

Barbara Christensen, Director of Community/Government Relations, San Mateo County Community College District, 3401 CSM Drive, San Mateo, CA 94402
Christensen@smccd.edu 650-574-6566. No D.C. contact

Organization's Main Activities.

The San Mateo County Community College District is a public agency providing community college educational services primarily to residents of the County of San Mateo, California. Combined, the three colleges of the District serve more than 42,000 Students annually and offer the first two years of college level instruction in a wide variety of transfer programs as well as more than 90 vocational-technical programs. The three colleges are key partners with workforce development organizations and business and industry in providing degree and training programs in response to workforce needs throughout the region.

Please show main items in the project and total cost in a simplified chart form.

Budget Item	Fed. Funding Request	Leveraged Resources
Total for project		
a. Personnel (salary)	\$372,167	\$373,150
b. Fringe benefits (SMCCCD)	\$104,206	\$104,482
c. Travel	\$1000	-0-
d. Equipment	\$80,000	-0-
e. Supplies	\$24,500	-0-
f. Contractual partners: WIB and Career Ladders Project	\$180,000	-0-
g. Construction: N/A	-0-	-0-
h. Other – Student Academic Support and Outreach (fees, books, marketing)	\$162,593	-0-
i. Indirect Support	\$73,957	\$97,865
j. Other leveraged resources: Facilities, FTES, State Funds, Employers	-0-	\$892,000
TOTAL REQUEST	\$998,423	1,467,497

Project Description, including a timeline, goals, expected outcomes and specific uses of Federal Funds.

This proposal funds the first year of a three year project for the development of San Mateo County Community College District's new San Mateo Allied Health Career Advancement Academy ("Allied Health CAA"), a dynamic gateway to college and high-wage Allied Health careers for **under-prepared, underemployed, and unemployed youth and adults**. The Allied Health CAA's employer-recognized certificate and degree programs lead quickly and directly to employment in three healthcare occupational clusters: Allied Health, Long-Term Care, and Nursing. This program bridges the gap between jobs needed by the target population and the Bay Area Healthcare industry's high-paying career ladder jobs (projected growth 110% between 2010 and 2020). Students will be able to earn certificates in one or two semesters allowing them to move immediately into high-paying Allied Health jobs such as Medical Transcription, Medical Billing and Coding, Surgical Technologist, Dental Assisting, EMT and EKG and Phlebotomy. Additionally, certification in these areas will prepare the student for further career advancement into higher level healthcare programs like Respiratory Therapy, Nursing and Radiologic Technician.

The San Mateo Allied Health CAA is modeled on the Career Advancement Academy (CAA) model that has extensively-documented success in a variety of industries at other California community colleges. San Mateo Allied Health CAA will: 1. **Create a "bridge" semester** of contextualized basic skills integrated with extensive participant support services; 2. **Fully support participant transition** to an Allied Health certificate or degree program; and 3. **Connect participants directly with employers** and work-based training throughout the program to **ensure maximum job-related employment and retention**.

Key partners in this project are major San Mateo County healthcare employers, the county's Workforce Investment Board, community organizations, and non-profit educational and research organizations. The San Mateo Allied Health Career Advancement Academy creates a flexible, integrated, and easily accessed healthcare training program that provides participants with a lifetime of career ladder opportunities.

Allied Health training programs depend heavily on laboratory and clinically based learning. Some programs are also subject to state-mandated enrollment caps.

Dental Assisting and Nursing, for instance, are subject to caps of 15 students to 1 and 6 to 1 respectively. Consequently, these programs are very expensive to operate on the funding the college District receives per student. The District receives \$4565 in state apportionment per student and is unable to expand these programs without outside funding.

The District is requesting \$998,423 for its San Mateo Allied Health Career Advancement Academy to accomplish the following:

- Complete program startup
- Recruit and train 215 people for jobs in the high-demand allied healthcare sector
- Contextualize existing basic skills curriculum to allied health careers and create bridge course to certificate programs
- Provide instruction, student support and job placement services resulting in 180 participants receiving certificate/degree, 175 entering training-related employment at the completion of the certificate and 170 still employed after the first quarter
- Of total participants entering the program and placed in jobs, 160 of them will still be employed by second quarter after project end.

How will this project request serve to expand the capacity of your organization and how will your organization sustain this work beyond the federal funding?

This program will create a "Career Advancement Academy Structure" within the College District. Once the structure is in place, additional "ladders" can be added to seamlessly respond to regional workforce demand in other employment sectors. Enrollment in the certificate and degree programs and participation of local employers in affected employment sectors will sustain the programs beyond the Federal Funding.

Can this proposal be funded via fees levied on users of the service or via the ordinary capital budgeting process of the organization?

No

What is the local significance of this project?

This project is locally significant on a variety of fronts. First, the San Francisco Bay Area healthcare industry faces alarming workforce shortages in Allied Health occupations. Even by “low scenario” projections, Allied Health jobs in the Bay Area will number 250,000 by the year 2020 – a 110% increase over the 119,000 jobs projected for this year. Secondly, although the Bay Area has a latent workforce that could fill the demand for these jobs, these potential workers face five key barriers to obtaining these jobs: 1) lack of a high school diploma or GED; 2) limited English proficiency and low math and reading abilities 3) child care and other family care obligations 4) cost of transportation; and 5) cost of training. The Allied Health CAA will provide the necessary training and support services to the target population to help overcome these barriers and will create a workforce that is able to fill the void for these high demand jobs in a growing industry. Finally, three other major regions in California are enjoying the positive results of a CAA. This project would allow San Mateo County to be a part of the larger CAA community focused on improving postsecondary credentials and career outcomes for targeted populations. Working with the Career Ladders Project, the San Mateo Allied Health CAA will benefit from and build on the cumulative experience, assessment and refinement that the CAA approach has undergone over the past three years of a statewide demonstration project.

How many residents of the 12th CD will benefit from this project? (i.e. jobs created, services rendered to, how many people, etc.)

The following table illustrates the numbers of students trained, and numbers of students placed and retained in employment as a result of their involvement in the CAA :

Total # served	Total # starting training	Total # completing training	Total # completers who receive certificate/ degree	Total # participants placed in employment	Total # placements that are training Related	Total # placements retained after One Quarter	Total # placements retained after Two Quarters
215	215	180	180	175	170	170	160

Please explain the federal interest in this proposal (i.e. meets a stated objective of federal policy, supports a federal agency, is the result of a federal law/mandate, etc.)

This proposal meets a stated objective of President Obama's Recovery Act in which significant resources have been designated for worker training and placement in high growth areas, including the health care industry. It also would position San Mateo County well in responding to the President's call—and potential innovation funds in the pending Student Aid and Fiscal Responsibility Act (HR3221)—to increase the number of post-secondary certificates and/or degrees, particularly for populations otherwise likely to be left behind in the economic recovery.

List any other organizations or state/local elected officials who have expressed support for the project in writing.

Please see attached letters of support. Please note that these organizations have expressed support for the full three-year term of that project.

Does the organization have any other funding requests for this project?

Yes. SMCCCD has submitted a proposal for funding under the following Solicitation: DEPARTMENT OF LABOR, Employment and Training Administration, American Recovery and Reinvestment Act of 2009; Solicitation for Grant Applications for the Health Care Sector and Other High Growth and Emerging industries *Funding Opportunity Number*: SGA/DFA PY 09–01. *Catalog of Federal Domestic Assistance (CFDA) Number*: 17.275.

Has the organization previously received Federal funds for this project?

NO

Has the individual and/or organization submitted the project request to other Member offices? If so, please identify below the names of the Members of Congress and staff persons.

Yes. The proposal will be submitted as follows:

Congresswoman Anna Eshoo
Karen Chapman
District Director
650-323-2984

Senator Barbara Boxer
Patrick Scandling
Phone: 202-224-3553

Please attach a list of your organization's staff and board members from 2005 – 2010.

Please see attached listing of Board Members and District Administration.

Please attach any additional relevant materials.

Please see attachments 1) San Mateo Allied Health Academy Structure and 2) Target Occupations, Current Jobs, Growth Rates, and Salaries.

**San Mateo County Community College District
BOARD OF TRUSTEES**

President: Patricia Miljanich

Vice President-Clerk: Dave Mandelkern

Member: Helen Hausman

Member: Richard Holoher

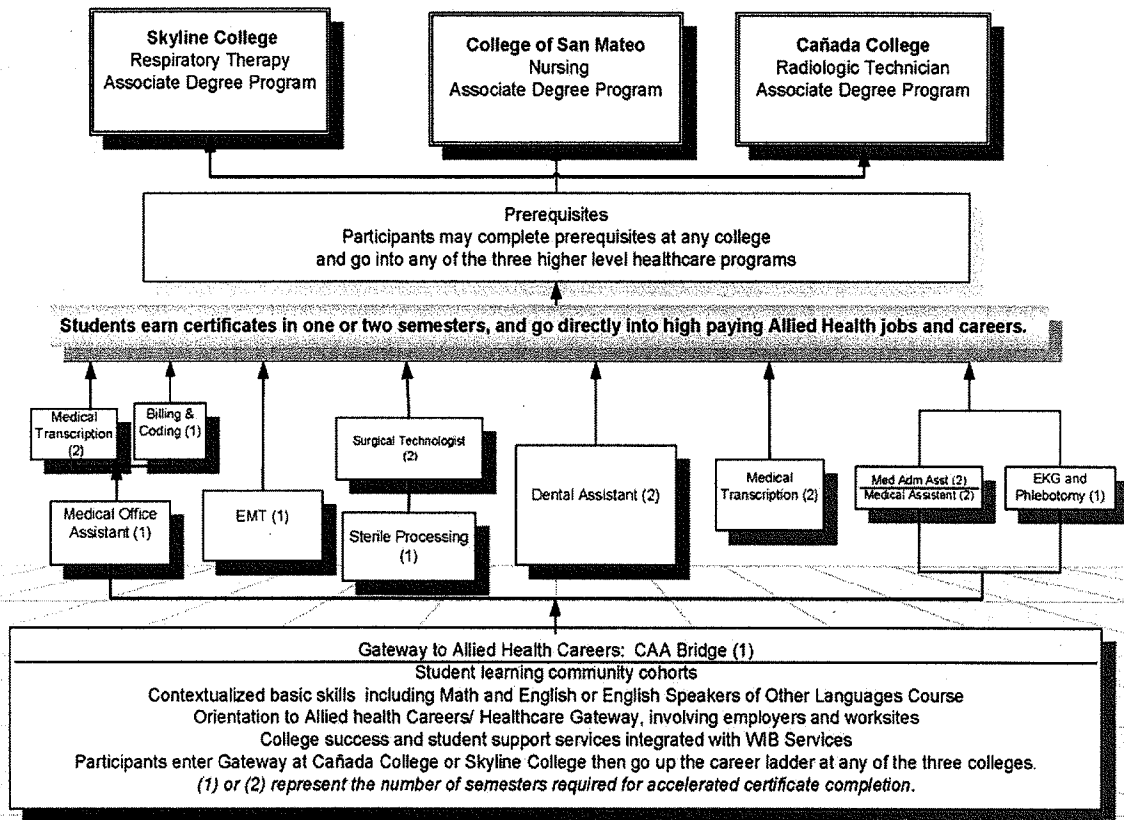
Member: Karen Schwarz

Student Trustee: Virginia Medrano Rosales

District Administration

Ron Galatolo, Chancellor
James Keller, Executive Vice Chancellor

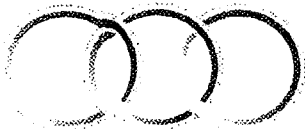
Allied Health Career Advancement Academy



Target Occupations, Current Jobs, Growth Rates, and Salaries: The following chart¹ shows the targeted Allied Health Occupations for the San Mateo Allied Health CAA. These occupations were selected based on projected growth rates, number of openings, earnings, input from local employers on demand occupations, and the three participating colleges' experience in job placements of graduates.

SOC Titles	Current jobs	Growth Rate	New & Replacement Jobs	Avg. Start Salary
Certificate Level Occupations				
Medical Coding / Billing Specialist	18,133	20%	516	\$27,102
Dental Assistant	8,693	22%	1,969	\$29,411
Emergency Medical Technician	236	8%	184	\$23,956
EKG Technician	696	15%	104	\$39,874
Phlebotomist	5,286	12%	656	\$28,080
Medical Assistant	11,672	17%	2,012	\$28,084
Medical Administrative Assistant	18,133	14%	2,525	\$23,941
Medical Transcriptionist	1,361	11%	158	\$36,632
Medical Equipment Preparer	1,101	14%	164	\$25,072
Surgical Technologist	1,929	24%	471	\$42,433
Community Health Worker – various positions:*				
Unit Assistant (Nursing Aides, Orderlies, etc)	21,499	14%	3,082	\$26,104
Caregiver (Personal Home Health Aides)	19,492	18%	3,609	\$19,074
Home Health Aides	11,985	19%	2,336	\$19,843
Admitting Clerk (Interviewers (ex Elig/loan)	6,928	18%	1,273	\$32,448
Nutrition Aide (Healthcare Support Workers)	5,286	12%	656	\$28,080
Health Promoter (Health Educator)	2,678	15%	427	\$41,850
Health Plan Representative (Fitness Trainer)	9,060	21%	1,921	\$28,766
Associate Level Occupations				
Respiratory Therapist Technician	1,682	14%	36	\$46,664
LPN, LVN	9,856	19%	1,924	\$49,744
RN	49,268	10%	9,066	\$64,563
Radiologic Technologist and Technician	2,695	12%	320	\$55,345

¹ Growth rates and New and Replacement Jobs are for years 2010 to 2015. Average Starting Salary is for the year 2009. The 6-county commuting area: Counties of San Mateo, Santa Clara, Alameda, Contra Costa, Marin, San Francisco. Source: EMSI research data report, September 2009, incorporating 90+ government and state sources including REIS (Regional Economic Information Systems), QCEW (Quarterly Census of Employment & Wages), NES (Non-Employer Statistics), CBP (County Business Patterns) and CES (Current Employment Statistics).



SAN MATEO COUNTY COMMUNITY COLLEGE DISTRICT

Office of the Chancellor

Canada College, Redwood City
College of San Mateo, San Mateo
Skyline College, San Bruno

September 29, 2009

U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210
Reference: SGA/DFA, PY 09-01

To Whom It May Concern:

As Chancellor of the San Mateo County Community College District, I am pleased to submit this letter of support and commitment for the District's **San Mateo Allied Health Career Advancement Academy** (Allied Health CAA) proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications. The District will serve as fiscal agent for the proposal.


The Allied Health CAA provides a gateway to college and high-wage Allied Health occupations to under-prepared, underemployed and unemployed youth and adults. The proposal is in direct support of the District's mission to provide occupational education and training programs directed toward career development, in cooperation with business, industry, labor, and public service agencies. As such, the Colleges of the San Mateo County Community College District (SMCCCD) are prepared to leverage \$6,495,560 over the life of the grant of in-kind support for this project including salaries and benefits for administrative and programmatic leadership, program implementation and coordination, teaching faculty, student support services and facilities.

With its strong track record in fiscal management and proven administrative controls, the District is well-positioned to serve as fiscal agent for the proposal. It has consistently received Aaa and AA ratings from the Moody's and Standard and Poor's ratings agencies and has a record of unqualified audits for the last 20 years. Additionally, the District also maintains a centralized, independent grants monitoring department.

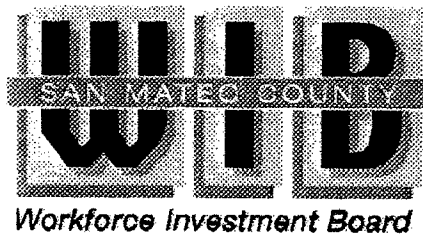
The collective experience of the colleges in implementing and managing projects funded by state and federal dollars is extensive. The Colleges have developed relationships with the region's workforce board and allied health employers and will work in concert with these partners toward the successful implementation of the project. The choice of the Career Advancement Academy model as a structure for providing career pathways and career ladders into high paying Allied Health careers is a sound choice due to its statewide track record in other industries and its body of best practices and experiences.

Once again, on behalf of the San Mateo County Community College District, I reiterate our complete support of this important endeavor.

Sincerely,



Roy Galatola
Chancellor



September 22, 2009

Skyline College
3300 College Drive
San Bruno, CA 94066

Re: ***Gateway to Allied Health Careers Proposal***

To Whom It May Concern:

The San Mateo County Workforce Investment Board is pleased to offer its support for the Gateway to Allied Health Careers initiative led by Skyline College.

This project will meet the needs of unemployed, under-employed and disadvantaged San Mateo County residents by connecting them to high paying jobs with career advancement opportunities. It will create systematic, responsive pathways to the high growth Bay Area health care industry through the San Mateo County Community College District Career Advancement Academy (SMCCD-CAA). The new "Gateway to Allied Health Careers" bridge program features SMCCD's award-winning allied health careers training programs which offer certificates and degrees in twelve high demand allied health professions. SMCCD-CAA is based on the best practices of the highly effective California Career Advancement Academy (CAA) model in use at 28 California community colleges. SMCCD-CAA has a strong partnership system with the San Mateo County Workforce Investment Board; the Career Ladders Project (a non-profit organization of the Foundation for California Community Colleges); and a comprehensive network of major Bay Area health industry employers and practitioners.

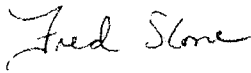
The Workforce Investment Board will be an active partner in this initiative and will bring many strengths to the project. We anticipate providing in-kind support estimated to be worth at least **\$200,000** during the term of this grant. We will provide the following services as part of this initiative:

- Recruit, assess, and prepare candidates for training
- Conduct outreach through our four PeninsulaWorks One Stop Centers and our partners, reaching over 20,000 clients.
- Provide outreach to all of the County's social services clients and veterans clients, as those offices are co-located and have strong working relationships with workforce development
- Provide case management for all clients
- Work with the clients to develop long term career plans, resumes and interview skills

September 22, 2009

- Provide job placement services for all clients, including connections to employers throughout the region
- Manage the data entry and performance tracking for all clients using our existing Job Training Automation (JTA) system and our data warehouse infrastructure
- Provide a comprehensive suite of wrap-around (supportive) services, including access to our co-located social services and all of our current WIA services.

Sincerely,

A handwritten signature in cursive script that reads "Fred Slone".

Fred Slone
Workforce Development Manager

UNIVERSITY OF THE
PACIFIC
Arthur A. Dugoni
School of Dentistry

September 29, 2009

U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210
Reference: SGA/DFA, PY 09-01

To Whom It May Concern:

2155 Webster Street
San Francisco, CA 94115
Tel 415.929.6400


We are pleased to submit this letter of commitment as part of the San Mateo County Community College District Career Advancement Academy proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications. Working with the San Mateo County Community College District we have outlined our roles and responsibilities described below for the University of the Pacific Arthur A. Dugoni School of Dentistry (Pacific).

Pacific is a fully accredited dental school located in San Francisco, California. Each year, it enrolls approximately 480 undergraduate dental students, 48 dental hygiene students, and 50 postgraduate residents. Approximately 10,000 patients are treated every year in our 15 separate clinics, which include clinics for children, special needs patients, radiology, oral surgery, orthodontics, and others. It has approximately 20 affiliation agreements with outside agencies and clinics. Pacific will provide the following in support of the SMCCDC Advancement Academy:

1. access to various clinics within the dental school, including those listed above.
2. orientation for participants.
3. access to dental faculty and staff for educational purposes.
4. appropriate amount of time during regular clinic hours in which dental assisting students will actively assist Pacific dental students.
5. direct experiences with four-handed dentistry, sterilization and dispensing practices, and various types of contemporary dental technology including the electronic health record.
6. assisting experience in the following disciplines: examination and charting, periodontics, endodontics, operative dentistry, fixed prosthodontics, removable prosthodontics, implantology, and oral surgery.
7. access to other spaces within the building (e.g. cafeteria, restrooms, seminar rooms).

The University of the Pacific Arthur A. Dugoni School of Dentistry Pacific is committed to the successful training and employment of participants enrolled in this important program.

Sincerely,


Richard Fredekind, DMD, MA
Associate Dean for Clinical Services

EL CONCILIO OF SAN MATEO COUNTY

1419 Burlingame Avenue, Suite N
Burlingame, CA 94010
(650) 373-1080 FAX: (650) 373-1090

Board Officers:

MANUEL PEÑA, M.D., M.P.H.
President

LUPE GALLEGOS-DIAZ
Vice-President

LINDA LOPEZ
Vice-President

ADRIEN LANUSSE
Treasurer/Secretary

Directors:

TRAVIS T. KIYOTA
ANA MONTES
OLGA TALAMANTE
WILLIS WHITE

Executive Director:

ORTENSIA LOPEZ

September 15, 2009

Ms. Linda Hayes
Dean, Business, Workforce and Athletics
4200 Farm Hill Blvd.
Redwood City, CA 94061

RE: Allied Health Grant Request Support

To Whom It May Concern:

This is to provide continued support for the collaboration efforts of El Concilio of San Mateo County (ESCMC) and Cañada College. We especially strongly support the expanded mission and vision noted in this tri-community college Allied Health grant request being submitted.

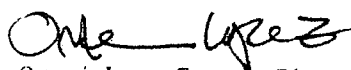
Since 2001, El Concilio of San Mateo County has partnered with Cañada College to establish a Promotor/Community Educator Training Program in San Mateo County for non/limited English speaking Latinos along with a complimentary Multi-cultural Community Health Educator Program, for the English speaking residents of the college district.

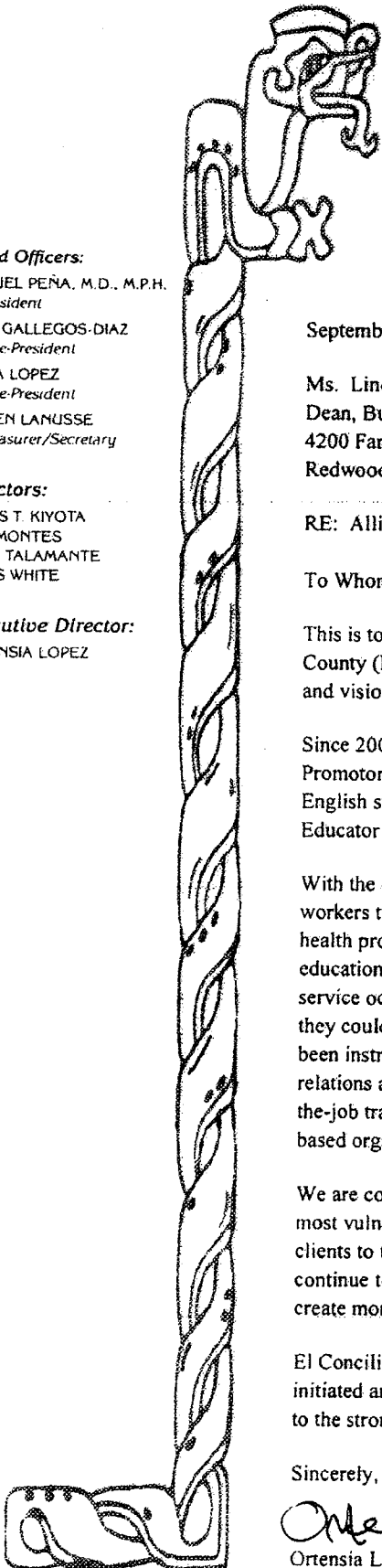
With the clear intention of developing culturally and linguistically competent cadres of workers that comprise of the most underrepresented populations participating in education and health programs, efforts such as ours give low income individuals an opportunity to enter the educational pipeline and opportunities to gain skills necessary to qualify for health and human service occupations. Many have not been introduced to the college environment nor dreamed they could do it. This partnership has seen many positive outcomes form its inception. It has been instrumental in an overall development of interpersonal, family and organizational relations as the efforts expand. Along with earned college credits, students are provided on-the-job training sites and basis health education through their work with clients of community based organizations.

We are committed to continue building opportunities for individuals and communities of our most vulnerable citizens and community based organizations who serve them, by referring our clients to the San Mateo Allied Health Career Advanced Academy. Also, El Concilio will continue to offer internships to the students completing the program. The collaboration will create more options and opportunities to make this possible.

El Concilio's Board of Directors supports this effort. The former President of Cañada College initiated and left this legacy to the new President of the College. We have been witness as well to the strong and consistent commitment at the local community college level.

Sincerely,


Ortensia Lopez, Executive Director





Career Ladders Project

September 28, 2009

U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210
Reference: SGA/DFA, PY 09-01

To Whom It May Concern:

We are pleased to submit this letter of commitment as part of the San Mateo County Community College District Career Advancement Academy proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications.

The Career Ladders Project (CLP) for the California Community Colleges works to strengthen the role of community colleges in providing educational and career advancement opportunities for Californians. Through research, policy initiatives, and direct assistance to colleges and their workforce partners, the Project fosters career ladders in California. Established by the Board of Governors for California Community Colleges (CCC), CLP operates under the auspices of the Foundation for California Community Colleges, a non-profit 501(c)3 that serves as the official auxiliary to the CCC system.

CLP currently provides ongoing technical assistance to the Career Advancement Academy (CAA) initiative, a system demonstration project designed to establish pipelines to high wage careers for underprepared, underemployed and/or low income youth and adults. Focused on sectors of importance to regional economies, the CAA demonstration project currently is operating in three regions of California: the East Bay of the San Francisco Bay Area; the Central Valley; and Los Angeles. Overall, within those three regions, 28 community colleges are offering Career Advancement Academies, all in partnership with regional employers, labor, workforce investment boards and/or community organizations. The CAAs also represent a unique public/private partnership – with the CCC system providing seed funds to establish the academies, and the philanthropic community, including several major California foundations, providing critical support, via CLP, for technical assistance, evaluation and data collection. We are pleased to work with the SMCCD to extend the promising practices developed in this system initiative to the San Mateo region and to replicate this successful model in the high demand allied health sector.

CLP assistance to the CAAs currently includes coaching of site directors, sharing of research on effective practices, professional development activities and events, cross-site convenings, documentation, support and facilitation of exchange among peer experts and across sites, as well as assistance with resource development and sustainability strategies. CLP uses multiple



means to promote community and exchange across sites, including meetings, video and multi-media, as well as e-communications and web 2.0 modalities. CLP coordinates independent evaluation and research activities in order to assure formative assessment of the initiative, identify essential elements of the model, and replicate effective practices. CLP works with the CAA sites to develop and coordinate presentations and materials to share emergent lessons and effective practices with the broader community college and workforce development community.

The Career Ladders Project will be an active partner in the proposed SMCCD – CAA. We will leverage \$50,000 of our current philanthropic investment in technical assistance, and provide the following specific services to the new SMCCD-CAA:

- Hold kick off special convening for the SMCCD CAA with focus on key elements critical to successful launching of CAAs;
- Conduct quarterly site visits and/or participate in local team meetings to provide support and assistance;
- Include SMCCD-CAA in the overall data collection and evaluation of the CAAs.
- Connect the SMCCD-CAA to the statewide CAA learning community (with partner colleges across the state and, in particular, in the greater Bay Area);
- Include SMCCD-CAA teams (faculty, staff and administrators and partners as appropriate) in professional development events, webinars and trainings with partner CAAs;
- Include SMCCD-CAA teams in CLP/CAA convenings and meetings;
- Highlight the initiative in CLP communications, publications and web presence;
- Highlight SMCCD-CAA successes and progress in statewide professional presentations and events;
- Assist with additional resource development and sustainability strategies.

If you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads "Linda Collins". The signature is written in a cursive, flowing style.

Linda Collins
Executive Director



September 24, 2009

U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210
Reference: SGA/DFA, PY 09-01

To Whom It May Concern:

We are pleased to submit this letter of commitment as part of the San Mateo County Community College District Career Advancement Academy proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications. Working with the San Mateo County Community College District, we have outlined our roles and responsibilities as described below for the San Mateo County Dental Society (SMCDS).

The San Mateo County Dental Society – a 501(c)(6) non-profit organization – was founded in 1929, incorporated 1960, chartered as a component of the California Dental Association in 1973 under the prestigious national umbrella of the American Dental Association to serve the needs, interests, and aspirations of dental professionals across San Mateo County. Our member body of dental professionals – nearly 600 strong, 74% of all dentists in San Mateo County – share a common commitment to advancing the art and science of dentistry as well as the dental health of our community. In addition, we provide general dentist and specialist referrals to the public, up-to-date listings of dental auxiliary personnel seeking positions in our area, complaint mediation through the Peer Review process, information about dental care assistance programs, financial and advisory assistance to local colleges and occupational programs to support development and operation of dental auxiliary training / certification programs.

There is no question that our dentists and citizens have been served well by the College of San Mateo Dental Assisting Program's development of qualified, competent dental assistants. We are proud to have had a close working relationship with the CSM DA Program for many of its 50 years; i.e., involvement in curriculum development, student internships with our member dentists providing hands-on experience from both clinical and practice operating points of view, acknowledgement of student accomplishment at SMCDS award ceremonies and CSM graduations, instructor awards, student scholarships, grants for furnishings, equipment, and educational tools, most recently \$4,200 in 2008 and \$4,227 in 2009. Graduates are invited to include their information on the SMCDS Employment List requested by our members almost daily. We also provide, at no charge, exhibitor space at our general membership meetings as well as a *Campus Update* column in our bimonthly newsletter, *The Mouthpiece*, whenever the program has newsworthy items to share with member dentists.

SMCDS is committed to continuing its support for the successful training and employment of participants enrolled in this important program.

Sincerely,

Etta Kinney

Etta L. Kinney
Executive Director



Sequoia Hospital

A member of CHW

September 29, 2009

Donna Kelly – Grant Officer
U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210

Reference: SGA/DFA, PY 09-01

Dear Ms. Kelly,

We are pleased to submit this letter of commitment as part of the San Mateo County Community College District Career Advancement Academy proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications. It is our hope that successful Career Advancement Academy graduates will continue into healthcare training programs and move on to high skill and high wage jobs in our company or companies within our industry.

Sequoia Hospital is an accredited, not-for-profit community hospital providing innovative and exceptional healthcare to Bay Area residents since 1950. Sequoia has 330 license beds, 1,080 employees and 345 active medical staff. Offering a full range of medical, surgical and specialty programs, Sequoia also ranks in the top percentile of hospitals nationwide in patient satisfaction.

Sequoia Hospital is committed to continued support of the Skyline College Surgical Technology and Central Service Technology programs. The hospital supports both classroom instruction and clinical preceptorships. The majority of our present staff has community college training and the required industry certification which has occurred through our relationships with these programs.

Sequoia Hospital will continue to provide support for the Skyline College Central Service Technology program. Our activities will include:

- Providing staff time for training students;
- Offering specialized instrumentation software training for assembly of surgical instruments.
- Training in our automated supply inventory systems; Omnicell technology and Lawson MM Software.
- Providing employment opportunities to qualified graduates.

Sincerely,

Andrew J. Gerlett CRCST, MBA
Operations Manager, Materials Management
Sequoia Hospital
(650) 367-5928
AGerlett@chw.edu

170 Alameda de las Pulgas
Redwood City, CA 94062-2799
650.369.5811
SequoiaHospital.org





SAN MATEO COUNTY OFFICE OF EDUCATION

Jean Holbrook, Ed.D., County Superintendent of Schools

September 23, 2009

U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210

Reference: SGA/DFA, PY 09-01

The San Mateo County Office of Education - Regional Occupational Program (ROP) is pleased to write this letter of commitment as part of the San Mateo County Community College District Career Advancement Academy proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications. This collaboration between education and industry partners, our Workforce Investment Board, Community Based Organizations, and other organizations and partners will provide education and career pathways supporting the development of the healthcare workforce and create or enhance excellent career ladder opportunities in demand in our region.

As a provider of career technical training in San Mateo County, ROP is fully invested in the project as our county faces both record unemployment and demand from a healthcare industry that continues to grow. We will capitalize on past and existing partnerships with the San Mateo County Community College District to support education and career pathways in healthcare, developing systems for recruitments and expanding the capacity of our partnership to link and leverage employer relationships that will support internships and other worksite experiences that will enhance education and training.

Our partnership will:

- Provide administrative and staff time for project development and coordination and
- Disseminate the SMCCCD Career Advancement Academy project to high schools and adult schools throughout San Mateo County and
- Support Curriculum Development and Articulation through our working group that includes both ROP faculty and faculty from each of the three colleges in the SMCCCD.

Sincerely,

Ken San Filippo
ROP Administrator

Student Services Division
Regional Occupational Program

1800 Rollins Road - Burlingame, CA 94010-2205 - (650) 598-2000 - TDD (650) 598-2001 - Fax (650) 598-2051



University of California
San Francisco

Respiratory Care Services
UCSF Department of Anesthesia
San Francisco General Hospital
1001 Potrero Avenue
Room 3A2
San Francisco, CA 94110

September 22, 2009

Donna Kelly – Grant Officer
U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210

Reference: SGA/DFA, PY 09-01

Dear Ms. Kelly,

We are pleased to submit this letter of commitment as part of the San Mateo County Community College District Career Advancement Academy proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications. It is our hope that successful Career Advancement Academy graduates will continue into healthcare training programs and move on to high skill and high wage jobs in our company or companies within our industry.

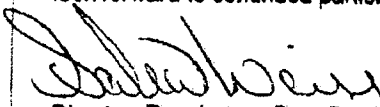
San Francisco General Hospital and Trauma Center is a public hospital serving the medical and psychiatric needs of patients regardless of their ability to pay. SFGH is also the only Level-1 Trauma Center serving San Francisco and Northern San Mateo Counties. We are committed to the education of all health care professionals and serve as clinical site for several college programs.

Currently respiratory therapists are needed the Bay Area and providing a pipeline into community college training programs is essential. San Francisco General Hospital has been very supportive of the Skyline College Respiratory Therapy program and that support is expected to continue.

San Francisco General will continue to provide support for the Skyline College Respiratory Therapy program. Our activities will include:

- Providing staff time for training students;
- Donating supplies and/or equipment when possible;
- Helping define curriculum through an industry advisory committee;
- Providing employment opportunities to qualified graduates.

I estimate the value of our in-kind contribution to be \$85,144 over the three year grant period. I look forward to continued participation in this exciting initiative.


Director, Respiratory Care Services
San Francisco General Hospital



*Mills-Peninsula
Health Services*

A Sutter Health Affiliate

1501 Trousdale Drive
Burlingame, CA 94010

September 22, 2009

Donna Kelly - Grant Officer
U.S. Department of Labor, ETA, Division of Federal Assistance
200 Constitution Avenue, NW, Room N4716
Washington, DC 20210

Reference: SGA/DFA, PY 09-01

Dear Ms. Kelly,

We are pleased to submit this letter of commitment as part of the San Mateo County Community College District Career Advancement Academy proposal for funding under the U.S. Department of Labor's Health Care Sector Solicitation for Grant Applications. It is our hope that successful Career Advancement Academy graduates will continue into healthcare training programs and move on to high skill and high wage jobs in our company or companies within our industry.

Mills-Peninsula Health Services (MPHS) is a not-for profit community based medical center and health center that provides in-patient acute and out-patient services to those living in San Mateo County, as well as those traveling through San Francisco International Airport. The MPHS respiratory care services provides care in all areas of the facilities, to all age groups, 24/7 365 days per year. 88% of our regularly scheduled respiratory care practitioners are graduates of the Skyline College RT Program. Many of our current employees are nearing retirement and the need for replacement staff over the next five years is critical.

In addition to our facilities' needs, there is a shortage of qualified respiratory therapists in the Bay Area and the pipeline into community college training programs is essential. Mills Peninsula Health Services has been very supportive of the Skyline College Respiratory Therapy program and that support is expected to continue.

Mills Peninsula Health Services will continue to provide support for the Skyline College Respiratory Therapy program. Our activities will include:

- Providing staff time for training students
- Donating supplies and/or equipment when possible
- Helping define curriculum through an industry advisory committee
- Providing employment opportunities to qualified graduates

I estimate the value of our in-kind contribution to be approximately \$ 93,000 over the three year grant period. I look forward to continued participation in this exciting initiative. Please feel free to contact me should you require any additional information.

Sincerely,

Christine M. Comstock, MPA, RRT
Director, Respiratory Care Services
Mills-Peninsula Health Services
(650) 696-5537
ComstoC@Sutterhealth.org